

Inceptra LLC and Andea Team to Drive Manufacturing Transformation



Companies will jointly deliver best-in-class processes based on Dassault Systemes' DELMIA Apriso Manufacturing Operations Management (MOM) Platform

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Weston, Florida and Long Beach, CA

Inceptra LLC, a global Product Lifecycle Management (PLM), and Manufacturing System solution provider, and Andea, a global service provider delivering superior implementation support services for Manufacturing Operations Management (MOM) systems, have entered into a strategic service relationship. The partnership will support the growth of the Inceptra Manufacturing solution portfolio, while enabling Andea to secure valuable access, to showcase their MOM expertise, to organizations on the verge of taking on manufacturing optimization projects. Inceptra is the largest dedicated North American reseller of Dassault Systemes PLM and MOM solutions. While teaming with Andea, Inceptra will be able to create greater value for its customers, supporting their enterprise manufacturing transformation practices while deploying the Apriso MOM platform. In turn, this relationship enables Andea to broaden its reach among clientele and garner additional PLM experience.

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Jim Ryan, President and CEO, Inceptra stated, *“We are pleased to partner with Andea. Andea has a proven methodology and track record while successfully deploying Manufacturing Operations Management (MOM) solutions on a global scale. Their commitment to successful projects and focus on customer satisfaction completely aligns with Inceptra’s culture of innovation and transformation, as we service our marketplace”.* He continued, *“In addition, the combined strengths of the Inceptra and Andea teams will accelerate the value our clients will achieve through the use of the Dassault Systemes Apriso MOM platform, a solution that has been judged as a leader and visionary in the ‘2017 Gartner Magic Quadrant”.*



Pawel Mierzwa, Managing Director, Andea stated, *“Teaming with Inceptra, Dassault Systemes’ largest North American Value Added Reseller, is an exciting opportunity enabling us to work with enterprises who are planning transformational changes while driving new levels of efficiencies in manufacturing. Andea’s proven track record in the MOM space will help accelerate the value that the Apriso clients are working to achieve”.*

About Inceptra

Headquartered in Weston, FL, with resources throughout North America, Inceptra is dedicated primarily to Dassault Systèmes' Product portfolio, plus complementary products and internally developed PLM acceleration solutions. Inceptra's offerings include software, hardware, support, training and consulting services, including integration services, automation services, and key industry disciplines such as composites design. Inceptra's customers include engineering and manufacturing enterprises of all sizes across a variety of industries including aerospace, automotive, industrial equipment, consumer goods, high tech, life sciences and civil engineering. www.inceptra.com

About Andea

Andea offers a broad spectrum of MES services and solutions; from conducting assessments and building strategic manufacturing systems to managing global rollouts. It was started by a group of MES professionals who saw the potential in providing their expertise along with their customer-centric approach. Andea delivers services globally from offices in Poland and California. More information on the full scope of Andea's services and solutions can be found at www.andea.com